

# Secure Your Clinic's Network: A Managed Service Provider's Guide to GFI KerioControl





### Introduction

In the rapidly evolving world of healthcare, small clinics face unique cybersecurity challenges. With the increasing reliance on technology for patient care and data management, the threat of cyber attacks is more pronounced than ever. This presents a significant opportunity for Managed Service Providers (MSPs) to offer specialized cybersecurity solutions for small clinics. This guide introduces GFI KerioControl, a firewall solution designed to safeguard these vital healthcare institutions.

# Why Cybersecurity Matters for Small Clinics

#### The Hidden Dangers in the Waiting Room

Imagine a typical day in a small clinic: patients waiting for their appointments, some browsing on their phones connected to the clinic's Wi-Fi. This everyday scene, however, harbors unseen risks. Without a robust firewall, the clinic's unsegmented network is a potential gateway for cyber threats, exposing sensitive patient information and critical systems. Let's see how!

#### Critical Devices, Systems & Data in a Small Clinic

- Medical Equipment: This includes diagnostic machines (like ultrasound and ECG), treatment devices, and lab equipment connected to the network.
- **Computers/Laptops:** Used by doctors, nurses, and administrative staff, these store sensitive data like patient records, billing information, and operational software.
- Security Cameras: Often connected to the network for remote monitoring and security purposes.
- **Patient Records:** Digital databases containing personal health information, treatment histories, and sensitive patient data.
- Appointment Systems: Online scheduling platforms containing patients' personal data and visit histories.
- **Communication Systems:** Email servers, VOIP phone systems, and messaging platforms used for internal and external communication.
- **Pharmacy Information Systems:** Systems that manage prescriptions, medication inventory, and pharmacy billing.





#### **Consequences of a Data Breach**

- **Financial losses:** A cyber attack can cripple critical healthcare systems, leading to appointment cancellations, delays in care, resulting in significant financial losses.
- **Prescription fraud:** Pharmacy system hacks could result in prescription fraud or incorrect dispensing of medications.
- Patient Data at Risk: With access to the clinic's network, cybercriminals can steal or compromise patient data, a treasure trove of personally identifiable information (PII).
- Legal and Compliance Nightmares: For clinics, a breach means a loss of trust and potential legal repercussions, especially under regulations like HIPAA and GDPR.

# **GFI KerioControl: Ideal Solution for MSPs**

#### **Empowering Cybersecurity with Flexibility and Control**

As an MSP, you seek solutions that protect your clients and offer ease of management and costeffectiveness. GFI KerioControl is engineered with these needs in mind, providing a robust firewall solution that is both flexible and efficient.



#### Key benefits for MSPs & clinics

- No Licensing Cost for Guest Users: A unique advantage, particularly beneficial for clinics with public Wi-Fi areas, ensuring comprehensive protection without additional costs.
- Flexible Deployment Options: Whether through a virtual appliance or a cost-effective, custom hardware box, GFI KerioControl adapts to the needs of each clinic.
- Intuitive User Interface: Designed for ease of use, its interface allows for quick setup and hassle-free management, even for those with limited technical expertise.
- Centralized Management with GFI AppManager: Ideal for MSPs managing multiple clinic networks, this feature enables efficient oversight and control of all firewall deployments from a single point.



#### Navigating the Maze of Healthcare Regulations

Stringent data protection laws, including HIPAA in the United States and GDPR in Europe, bind small clinics. GFI KerioControl helps ensure that these clinics stay compliant, safeguarding patient data and maintaining the integrity of their network.

- HIPAA Compliance: Protects patient health information, which is crucial for clinics in maintaining confidentiality and avoiding costly violations.
- **GDPR Readiness:** Ensures the protection of personal data, aligning with the stringent requirements of European privacy laws.

#### Grisoftware

# **Creating a Secure Environment**

#### Enhancing Clinic Operations with GFI KerioControl

Implementing GFI KerioControl goes beyond just securing the network; it enhances the overall operational efficiency and patient trust in the clinic.

- **Robust Network Security:** Offers peace of mind to both clinic staff and patients, knowing their data is protected against cyber threats.
- Seamless Integration: Easily integrates into the existing clinic network, ensuring smooth dayto-day operations without compromising on security.
- Improved Patient Experience: A secure Wi-Fi environment in waiting areas not only protects but also adds value to the patient experience.

#### Take the Next Step in Cybersecurity Excellence

MSPs play a pivotal role in safeguarding the digital landscape of small clinics. With GFI KerioControl, you can offer a comprehensive and efficient cybersecurity service.

- Get Started with GFI KerioControl: Elevate your service offerings and provide your clients with the security they deserve.
- Enhance Your Market Position: Offering GFI KerioControl allows you to stand out in the competitive MSP market, especially in the healthcare sector.



Protect Your Clients, Enhance Your Services. Try GFI KerioControl at no cost for 30 days.

